



Todd Saulnier, FSA, FCIA, CFA

Principal, Mercer

Todd is a senior principal within Mercer's Investment Consulting business and an actuary based out of our Halifax office. Todd consults with clients regarding investment policies, risk budgeting, asset allocation decisions, investment structure design, and manager selection for their pension plans and for endowments / foundations. He works with both pension plans and endowment funds in establishing good governance processes, including regular investment monitoring.

Todd joined Mercer in September 1992, after completing his Master's degree in Mathematics at Dalhousie University (1992). He completed his actuarial designations in 2001. While he originally joined Mercer in the retirement consulting practice, since the late 1990's a large portion of his time has been devoted to investment consulting assignments. He now works full-time within Mercer's Investment Consulting business.

Todd has presented at several industry events, and has participated in a number of external and internal specialty research groups. He currently sits on the Canadian Institute of Actuaries taskforce establishing best practice for target benefit plan designs and governance structures. He is currently a member of Mercer's Financial Strategy Group, a specialty group dedicated to assisting clients understand, measure and manage pension risk as an overall component of their total enterprise risk. He also serves on Mercer's Endowment & Foundation specialty group and a Canadian DC specialty group, where he leads teams conducting research into building efficient customized target date portfolios and effective DC investment structures.

Todd is a graduate of Acadia University (1990) and a fellow of both the Society of Actuaries (2001) and the Canadian Institute of Actuaries (2001). He currently serves as a chair of the Atlantic Canadian regional council of the Association of Canadian Pension Management (ACPM). He is also a member of Canadian Pension and Benefits Institute, the International Foundation of Employee Benefit Plans and the ACPM.